

WEEK 01	CREDIT ANALYSIS & MACRO-ECONOMIC IMPLICATIONS
<ul style="list-style-type: none"> → Building blocks of credit analysis → Market practices on credit analysis → Understanding the macro environment → Factors to consider as a credit analyst → Forecasting macro figures and data 	
<p>DURATION → 8 HOURS</p>	

WEEK 02	FINANCIAL STATEMENT ANALYSIS & SECTORIAL ANALYSIS
<ul style="list-style-type: none"> → Key ratios for analyzing financial statements → Reading through the data to find inconsistencies → Forming a qualitative opinion on credit → Framework on sector risk and opportunities → Market standards on credit analysis at a sectorial level 	
<p>DURATION → 8 HOURS</p>	

WEEK 3,4	STRUCTURED, TREASURY & CORPORATE BANKING PRODUCTS
<ul style="list-style-type: none"> → Overview of corporate balance sheet → Need analysis for various banking products → Mapping them into different buckets of products → Understanding various treasury products → Hedging products → Cost reduction products → Regulations around the structured products activity → Cash management products useful for various types of balance sheets → Trade finance products 	
<p>DURATION → 16 HOURS</p>	

WEEK 05	CREDIT MANAGEMENT
<ul style="list-style-type: none"> → Corporate banking → Products available → Establishing letter of credit → Issuing guarantee → Invoking guarantee → Risk factors for the bank → Types of Letter of Credit and Guarantees → Co-acceptance of bills → Exposure limits 	
<p>DURATION → 8 HOURS</p>	

WEEK 06	PRIORITY SECTOR LENDING & NPA MANAGEMENT
<ul style="list-style-type: none"> → What is priority sector? → Need for priority sector → Nationalization phase → Targets for banks → Areas to improve → Banking sector - 1990's → Introduction to NPA → Definition and Reasons → Implications → Asset classification & provisions → Suggestions for managing NPA 	
<p>DURATION → 8 HOURS</p>	

WEEK 07	FOREIGN EXCHANGE MARKET
<ul style="list-style-type: none"> → Foreign exchange market → Need for foreign exchange. → Features of foreign exchange market → Foreign exchange in India → Market participants → Exchange rate system → Fundamentals in exchange rate → Methods of quoting exchange rates → Components of exchange rates → Exchange dealings and risk management 	
<p>DURATION → 8 HOURS</p>	

WEEK 08	DUE DILIGENCE & HOW BANKS LEND TO CORPORATES & ASSET LIABILITY MANAGEMENT
<ul style="list-style-type: none"> → Basic understanding of financial statements → Overview of business and financial analysis → Understanding corporate rating → Pricing of corporate loans → Necessity for ALM → Bankers' attitudinal change → What is risk? → Risk management 	
<p>DURATION → 8 HOURS</p>	