



What are your career goals this year?

- ✓ Master in-demand finance skills
- ✓ Learn from the best & get mentored by an industry expert
- ✓ Network with leaders & other like-minded professionals
- ✓ Land your dream job in the global finance industry

POST GRADUATE PROGRAM IN

CAPITAL MARKETS



Module Partners:



Technology Partners:



Program Highlights

The post graduate program in Capital Markets provides you with an end-to-end understanding of equities, fixed income, derivatives (listed and OTC), mutual funds, hedge funds, fundamental and technical analysis and trading on the product side. The operations modules have comprehensive coverage of trade life cycle, settlements, fund accounting and administration, product control, risk management, advanced excel and dashboarding. On completion, candidates will be able to take on roles in investment banks, brokerage houses, asset management companies, and mutual fund & hedge fund houses.

CURRICULUM & CERTIFICATION

INDUSTRY-ENDORSED CURRICULUM

Holistic curriculum endorsed by leading firms such as Societe Generale and Aditya Birla

INDUSTRY CONNECT

1:1 INDUSTRY MENTORSHIP

Monthly guidance by dedicated industry leaders on any academic and career related queries

IMARTICUS IMMERSION

Exchange ideas and interact with experts from leading companies at Imarticus' alumni networking events

EMPLOYMENT ASSISTANCE

CAREER SERVICES

Supercharge your employability through mock interviews, resume building and placement services

PLACEMENT ASSURANCE

Guaranteed interview opportunities at leading investment banks, security, asset management and brokerage firms

TECH ENABLED

SMART CLASSROOM

Blended learning via technologically enhanced classroom training, supplemented by lecture recording

DIGITALLY ENHANCED LEARNING

Access to Imarticus' LMS along with the BSE Terminal and Thomson Reuters Eikon for live trades and analysis

INDUSTRY-ENDORSED CURRICULUM

Key sections of the curriculum are designed and delivered in partnership with global finance firms to ensure that the program is aligned to industry standards and teaches you exactly what employers need.

MODULE PARTNERS



- OTC derivative products
- Role of ISDA
- Trade life cycle of OTC products and middle office operations
- Regulations



- NFO and asset allocation process
- Fund accounting and administration
- Calculation of Net Asset Value (NAV)
- Performance attribution and reporting

TECHNOLOGY PARTNERS



THOMSON REUTERS

- Hands on experience on Reutes Eikon Terminal
- Fundamental and technical analysis



- Direct connection to Bombay Stock Exchange to understand matching of trades and order management
- Case study on BSE

DETAILED CURRICULUM

SEMESTER 1

INTRODUCTION & PRODUCTS

START-UP KIT

Financial Accounting

Principles of Accounting | Specific Financial Items and Financial Statement Preparation

Financial Analysis and Reporting

Ratio Analysis | Different types of ratios and their interpretations

Quantitative Techniques

Time value of money | Simple and compound interest | Mean, Median, Mode, Standard deviation | Probability and Hypothesis

Economics

Role of Government in an Economy - GDP, Fiscal deficit etc. | Business cycles | Inflation and its effect | Demand and Supply

FINANCIAL MARKETS

Structure of Financial Markets

Role of stock exchanges in growth markets - BSE Case study

Equity

Pricing models, fundamental analysis, Technical analysis, long term investment | IPO process and book building

Fixed Income

YTM, Duration, Price Int rate sensitivity etc

Money Markets

Structure | RBI Role | REPO | COD | Overnight etc | FX Markets

OTC Derivatives

Meaning, parties, usage | Interest rate swaps, Credit default Swaps, Cross currency, Foreign exchange swaps

ASSET MANAGEMENT

Portfolio Management

Financial Planning - Risk and Return | Strategic Asset Allocation | Investment types - Growth, Value, Small cap etc | Types of portfolio management - Active, Passive

Mutual Funds

Meaning and concept | Mutual fund Industry - Custodians, RTA, Regulators etc | Fund Structures - Open ended, Closed ended, ETF, ULIP | Types of MF - Equity, Debt, Balanced, Small, Mid, Large cap etc

Hedge Funds

Meaning and concept | Hedge fund strategies | Role of Prime broker in Hedge fund

PROJECT

Capstone project would involve Demonstrating in-depth understanding of capital markets and products Research and group presentations on sectors, products, economic indicators etc.

DETAILED CURRICULUM

SEMESTER 2

DOMESTIC MARKETS

Endorsed by:



EQUITY TRADING AND INVESTMENTS

Fundamental Analysis | Technical Analysis | Futures and Options Trading | Popular Derivatives Strategies

FUND ACCOUNTING AND ADMINISTRATION

Investing in NFO | Asset allocation by the fund manager | Subscription and Redemption Process | Transfer agent roles and responsibility | Custodian role and responsibility | Expense management | Growth/Income/Dividend distribution | Net asset value calculation

REPORTING AND PERFORMANCE ATTRIBUTION

Performance benchmarks | Return on investment - IRR | Treynor and Sharpe ratios

CAPSTONE PROJECTS

Research and group presentations on trading in options and futures. Calculation of NAV, going through all the phases of mutual fund. Simulating the actual working environment. Performance analysis reporting, simulating actual report published in the market.

SEMESTER 3

GLOBAL MARKETS

Endorsed by:



GLOBAL MARKETS IB OPERATIONS

ISDA

Role of ISDA | Architecture and Hierarchy | ISDA Master Agreement | Provisions and Schedule | Confirmation agreements and other ISDA docs

Clearing Houses

Evolution of clearing house | Architecture and Hierarchy | Role of clearing houses - Counterparty risk

Confirmations

Confirmation meaning and importance | Automated confirmations for vanilla products - Markitwire, DTCC | OTC and exotic confirmations - ISDA templates | Risks of wrong confirmations

Settlements

Presettlements and Settlements - meaning and importance | CLS, Clearing banks, Clearing houses | SSI authentication process

GLOBAL MARKETS FIXED INCOME OPERATIONS

Introduction to Mortgages | Fixed Income Operations - ABS, MBS | Fixed Income Operations - Collateral Debt Obligations | Fixed Income Operations - Securitization | Interest servicing - Role of depository like DTC etc | Full and Partial calls, Brady Pair offs | What happens when bond matures | What happens on defaults | Corporate take overs

DETAILED CURRICULUM

SEMESTER 3

GLOBAL MARKETS

GLOBAL MARKETS FINANCE

Middle Office Operations | Product Control | Trader Flash – P&L Management | Liquidity and Treasury Management

ACTIVITIES

Group presentations on future of clearing Simulation of the Fixed income operations in the class Assignments to understand middle office operations and traders PnL accounting

SEMESTER 4

SHARED SERVICES

TRADE LIFE CYCLE

Trade Booking | Different types of trades - Market order etc | Trade Matching - BSE Platform | Trade Confirmation- BSE Platform | Role of depository - NDSL | Role of Clearing Banks | T+2 day settlement

Derivatives

Mark to Market | Margin calculations | Roll over

AML/KYC

Reference Data Management

Corporate Actions

Regulatory Reporting

Basel Norms | DFA | EMIR | MIFID | FATCA | PMLA

AUTOMATION AND DASHBOARDING

Advanced Excel | Tableau | RPA Case Study

SOFT SKILLS - 20 HRS

Communication Skills | Business Etiquette | Resume Writing | Interview Preparation

ACTIVITIES

Role of regulators - Compare and contrast between Asia/Europe/US | Simulation of TLC | Case studies on major money laundering cases

ONLINE LEARNING

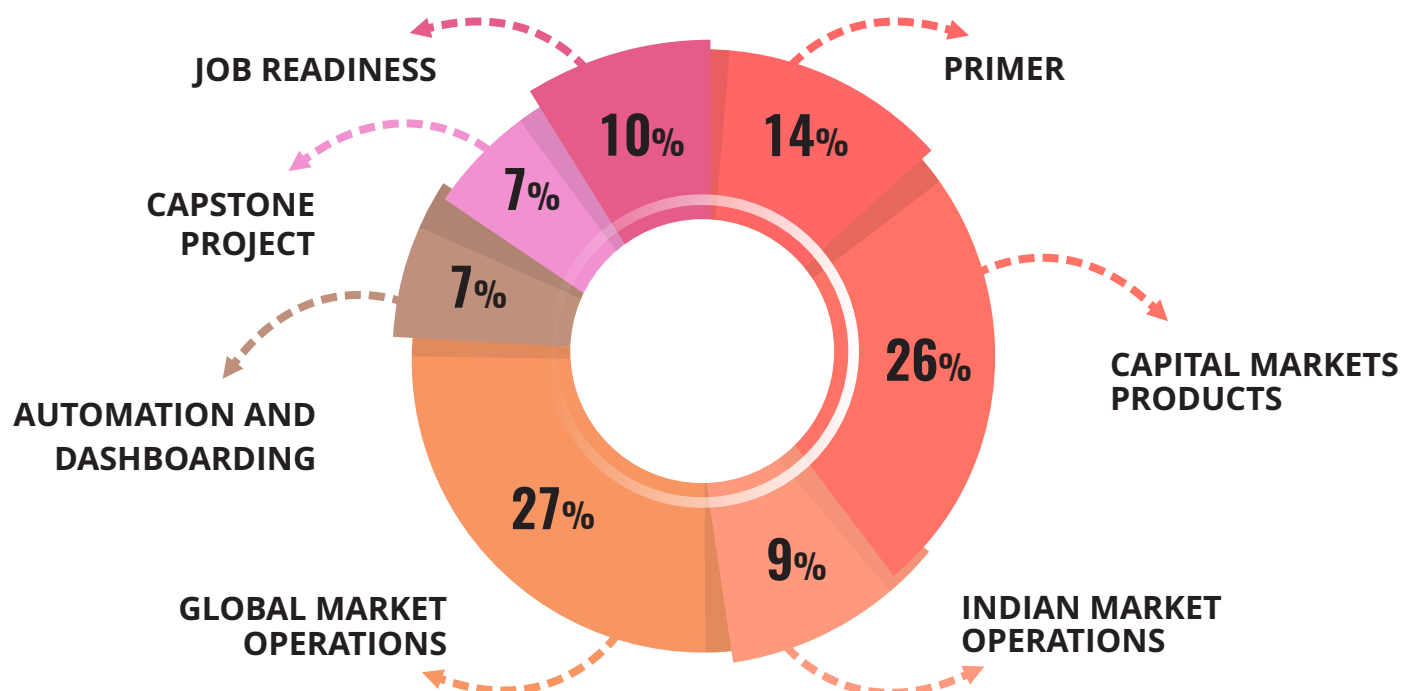
Never Miss a Class!

All your lectures and online classes are recorded and archived in our state-of-the-art learning management system. The lectures are then made available to our students to enable them to refer to the lectures and brush up on challenging concepts.

BENEFITS:

- Digitally enhanced learning experience
- High quality HD smart lecture recording system (get access to recorded lectures in HD quality)
- Access recordings anytime anywhere

COMPREHENSIVE COVERAGE



TRAINING METHODOLOGY

INSTRUCTION

LIVE ONLINE LECTURES WITH INSTRUCTOR VIDEOS



Live online classes with our expert faculty supplemented by engaging HD videos to deep dive into each topic.

Benefits:

- In-depth understanding of concepts
- Real-time interaction & query resolution
- Hands-on experience

Used for:

Live instruction by expert faculty and hands-on practice in our labs.

REINFORCEMENT

PRACTICAL HANDS-ON LEARNING



Hands on experience with real financial software used in the industry.

Benefits:

- Develop competency in using various terminals and software used in the industry
- Solve real-world business challenges

Used for:

Learning real-world applications of key tools and frameworks used in the industry.

ASSESSMENTS

QUIZZES, ASSIGNMENTS & EXAMS



Work on quizzes and assignments to test your knowledge through the LMS, along with mock interviews & exams.

Benefits:

- Gauge your progress throughout the program
- Identify areas of improvement and learning gaps
- Build confidence for the program's placement phase

Used for:

Ensuring consistent progress over the course of the program and preparing for placements.

MENTORSHIP

A dedicated student engagement manager and an industry mentor with over a decade of experience will guide you on the most suitable career path based on your skills and interests and resolve your career-related queries throughout your learning journey with Imarticus.

They will help you with:



ACADEMIC ASSISTANCE

- Provide unparalleled 1:1 support and guidance
- Help execute assignments and case studies
- Discuss and identify learning gaps and offer solutions such as refresher sessions and one-on-one project feedback



CAREER ASSISTANCE

- Maintain close interaction with students during the career assistance and placements phase of the program
- Talk you through industry insights and best practices
- Provide you with interview tips and job search advice



MONITOR PROGRESS

- Set learning goals
- Discuss your progress status with trainers and other industry mentors on a regular basis to ensure consistent advancement

RESEARCH SHOWS THAT THROUGH MENTORSHIP YOU ARE:

20%

more likely to get a raise

5x

more likely to get promoted

Source: **Forbes**

IMARTICUS IMMERSION

Imarticus Immersion is an industry-driven networking event that we organize for our students to provide them with an opportunity to:



Network with
industry veterans



Gain valuable
insights from
industry speakers



Connect with
Imarticus'
alumni group



Participate in the
batch convocation
ceremony

CAREER SERVICES

The Career Assistance Services (CAS) team works hand in hand with you from the first placement session during the program launch right until the final mock interviews on course completion. We thoroughly prepare you to be interview-ready and ensure you land your dream job.



PLACEMENT PARTNERS

and more...

DIVERSE JOB ROLES

Students will receive placement opportunities across diverse job roles at leading retail & corporate banks, and Fintech firms with an average salary of 3 – 7 lakhs per annum.



INDIAN MARKETS

- Equity dealers
- Portfolio advisors
- Fund Accountant
- Relationship manager
- Fund Administrator



GLOBAL MARKET OPERATIONS

- AML/KYC
- Confirmations/Settlements /Corporate actions
- Core ops – Risk and control
- Equity and derivative operations
- Fixed Income and currency operations



TREASURY/ PRODUCT CONTROL

- Treasury analyst
- Liquidity management
- Clearing operations
- Middle office operations
- Compliance analyst

CERTIFICATION

IMARTICUS CERTIFICATION

On completion of the Post Graduate Program in Capital Markets, aspirants will receive an industry-endorsed Certificate of Excellence.



FACULTY

Our teaching staff comprises specialists and working professionals from renowned Financial Services and Analytics firms such as JP Morgan, Nomura, Genpact, Accenture, Citibank and Barclays and possess over 150 years of combined domain expertise that ensures your learning is industry-relevant and extremely job-specific.

4.7

Overall Rating

4.6

Experiential Learning
& Practicality

4.8

Presentation Skills &
Delivery

4.7

Enthusiasm for the
Subject

4.7

Course Preparation
& Organisation



LOURDES MIRANDA | Expertise- Middle & Back Office Operations

Lourdes has over 6 years of experience in Investment Banking – Operations at JP Morgan Chase and SS&C GlobeOp. Her skills also include Treasury and Money Markets. Credit Risk Management and Hedge Funds. Lourdes is backed with a keen understanding of Trade Life Cycle desk, Reference Data Management, Risk Management (MO), KYC, AML and Investor Services as well as Online Banking Operations. She handles Imarticus' trainings on Middle & Back Office Operations. Lourdes has an Executive MBA from ITM, Kharghar and holds a Post Graduate Diploma in Business Management from NMIMS.



HARISH THAKKAR | Expertise – Global & Indian Capital Markets, Products & Operations Lifecycle

Harish is an advanced CISI certified trainer with over 18+ years of extensive experience in Investment Banking Operations and Training & Development. He has set up Training Academies for JP Morgan, Nomura and Stockholding Corporation as well as being the Lead Trainer for the BFSI Content Development of NIS Sparta. Managing 300+ FTE's in Investment Research and IB Operations has given him an in-depth domain understanding of Capital Markets.



RAKSHITH RAO | Expertise – Middle Office & Core Operations - Equities and Treasury Operations

Rakshith has overall 13 years of experience and 10 years in Investment Banking Operations across firms like Goldman Sachs and Societe Generale. In Societe Generale he was an Operations Manager, managing the Treasury Operations for Societe Generale's Asia business. He possesses extensive knowledge in Middle Office Operations across various asset classes. He currently manages the training on various financial instruments and has excellent functional knowledge in Middle Office and Core Operations functions. Rakshith holds a degree in Business Management and a Master of Arts in History.



MANISH KUMAR | Expertise – Business Communication & Behavioral Training

Apart from being a young certified trainer, he is also a globally certified facilitator from the Dale Carnegie USA and CSIA Australia. Manish has the experience of managing the training in colleges and top financial services companies in the area of business communication, campus to connect programs & managing the TNI and TNA for different clients. He has also contributed to the L&D team with ANZ Bangalore and Arya Progen Technologies. Due to his kinaesthetic approach of interactive training, Manish specializes in Business communication, end to end interview mapping process and behavioral training. An active blogger and also has a strong hold of how a candidate profile is assessed in interviews at different levels. He currently heads the training division of Imarticus Bangalore.

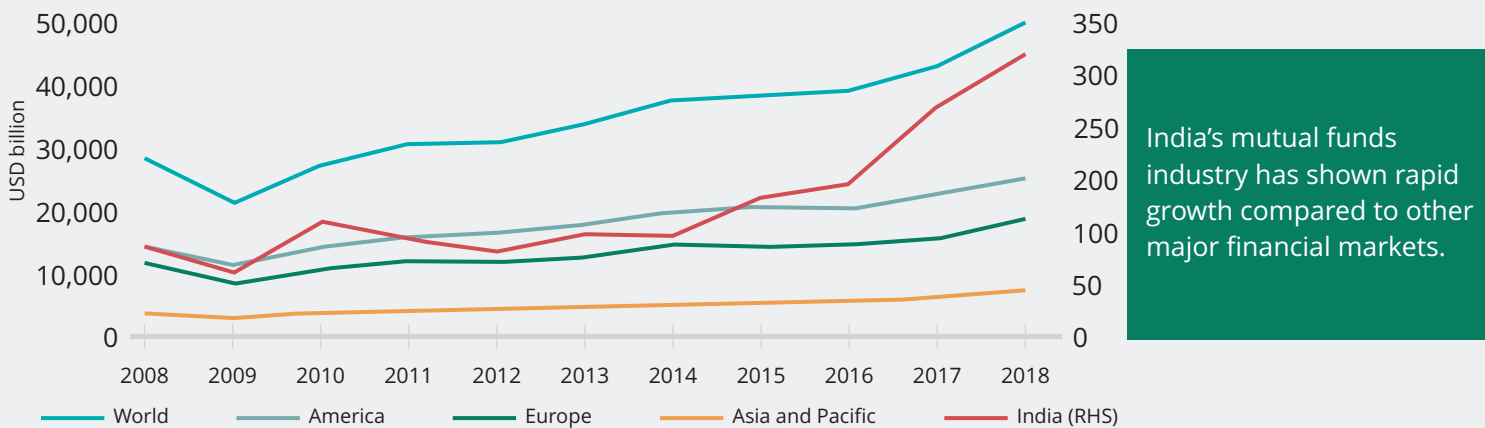
INDUSTRY LANDSCAPE

In recent times, Indian capital markets have outperformed several global markets including developed ones like the US, UK and even China. The total size of the capital markets continue to expand with market capitalization rising to Rs. 151 lakh crore.



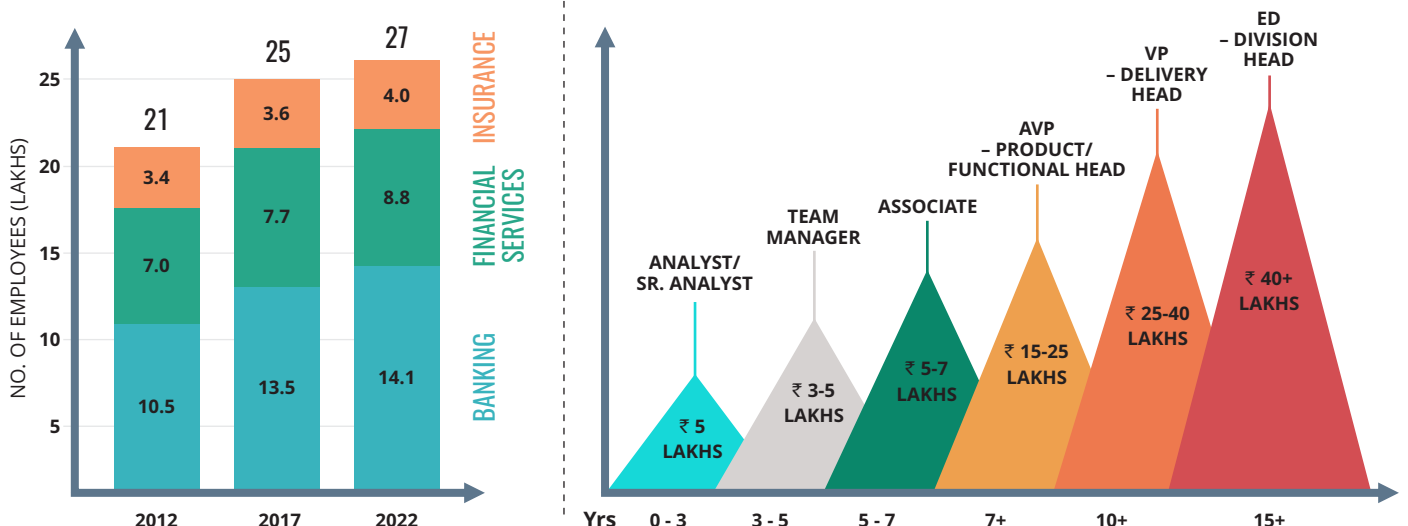
Only around 2% of Indians invest in shares or mutual funds - and hence there is a massive growth potential in the financial markets.

Growth of Indian MF assets versus the world and major regions



Growth of Indian MF assets versus the world and major regions

Financial services is expected to have the fastest growth in the BFSI sector in terms of no. of employees hired



Student Reviews

The course at Imarticus is the perfect blend of theoretical learning and practical knowledge. There's a significant gap in terms of practical learning while studying at school and college because you don't know the relevance and real-world applications of what you're learning. Imarticus bridges this gap by relating every module with case studies, guest lectures, simulations and hands-on learning. I want to thank Imarticus for helping me start my career at SS&C GlobeOp and would encourage aspiring finance professionals to take up this course.

-Divyashree Rai



Placed at: 

My entire journey with Imarticus has been incredible. The course content is comprehensive, in-depth, and aligned to industry-requirements. The best part of the course is, without a doubt, the trainers. They are experienced professionals and have a good grip on the finance domain and on the concepts they teach. Moreover, the course isn't restricted to theoretical knowledge. The trainers ensure that practical learning is incorporated into every concept that you learn. Imarticus has helped me gain a lot of knowledge, and I'm thankful for the experience.

-Prateek Dhar



Placed at: 

Admission

The PGP in Capital Markets is ideal for students and professionals who are interested in a career in capital markets at global investment banking firms, mutual funds, asset management companies and brokerage houses, and like exposure to fast paced environments with deadlines and risk.

ELIGIBILITY

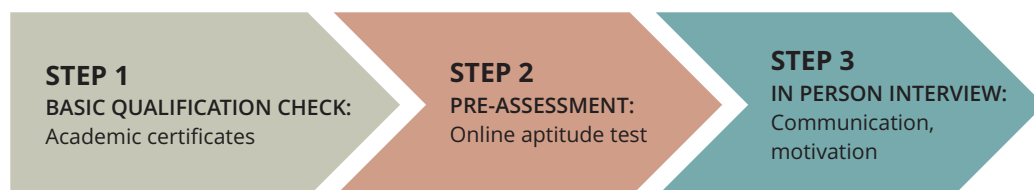
Recent Graduates:

Graduates in any specialization who want to build a career in capital markets.

Professionals:

Professionals looking to transition into the capital markets industry.

ADMISSION PROCESS



OUR CAMPUSES

MUMBAI

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